

# neuroClues

## Head of US Sales

**General mission :** As the Head of Sales for the United States, you will lead our sales efforts, driving revenue growth and market penetration. You will be responsible for developing and executing sales strategies, building and managing the sales team, and building key customer relationships.

### Responsibilities

- Prepare the commercial roll-out and, upon FDA clearance, bring neuroClues to the US market
- Collaborate with marketing to develop targeted sales collateral and campaigns.
- Provide feedback to product development teams based on customer needs and market trends.
- Analyze sales data and market trends to identify opportunities for growth and optimization.
- Identify and nurture relationship with new early adopters
- Help refine NeuroClues' market access strategy (reimbursement/cash pay)
- Be the drive belt of neuroClues in the US, support the leadership by tailoring the approach to the US and providing feedback from the US market
- Recruit and organize a US salesforce
- Be the medical liaison officer with (already identified) US early adopters

### Profile

#### **You have (required):**

- 10+ years experience in sales of medical devices in the US with strong references
- Experience with the US coding-coverage-payment system
- Training and/or commercial experience in neuroscience biomarkers and/or movement disorders
- An established network in neurology

#### **And you are:**

- Team player and result oriented: flexible and dynamic with a "get things done" approach
- Structured, with data-driven thinking
- Able to work independently
- Quality focused, working for the highest value for your stakeholders
- Based in mid-Atlantic

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## Offer

- An Empowering organization with a strong culture of Trust, Respect, Quality, and Pragmatism. No bosses, only coaches!
- 80%, 90% or 100% Permanent Contract
- Flexible working hours
- Asynchronous communication
- A fun to work with team
- A great possibility to have a positive impact on patients

## About our company

In 2021, we decided to launch P<sup>3</sup>Lab with a team of doctors and engineers to help our healthcare system jump the chiasm of technology. We believe in cross fertilization allowing to find answers to complex healthcare problems amongst other existing fields. We are committed to positively impact humankind. We want to provide Pragmatic healthcare innovation to emPower People.

Our first mission is to develop and propagate an eye-tracking lab to help objectively diagnose neurologic diseases and treat vision disorders through instant quantification of the clinical examination.

We are now fully funded and are looking for a collaborator in this adventure as we strongly believe in the capacity of collective intelligence to tackle intricate issues.

## Contact

Will you join our great team and be our next colleague?

Send us your resume and we will contact you as soon as possible: [hr@p3lab.com](mailto:hr@p3lab.com)